

2015 PNLTFA INVESTIGATOR CONFERENCE

**May 13th and 14th
Olympia, WA**



**Presenting
Mike Ferjak
Senior Criminal Investigator with Iowa Department of Justice
“I Know a Guy”**

**Interview and Interrogation Techniques
Professional Report Development
Behavioral and Language Analysis
Evidence Collection and Management**

**This conference is specifically applicable to
Regulatory and Administrative Investigators and Law Enforcement.**

You will learn Best Practices in:

**Financial Investigation Analysis
Planning and Case Issues
Written Statement Evaluation
Professional Report Development
Investigator Safety**

Register and pay by April 15th to attend at the discounted rate of \$350.00.

**If payment is received after April 15th, the cost is \$400.00.
All attendees must be current 2015 Members.**

Visit www.pnltfa.com to register.

TRAINING MODULES

Financial Investigation Analysis, Planning and Case Issues:

The process of working a case begins with preparation, focus and a complete understanding of the allegation. This module of instruction will present analytical guideposts relating to the three common factors of any case-motive, opportunity and ability to act. It will discuss the planning an investigation requires to maximize the use of available resources and setting priorities to collect information and evidence efficiently and properly. It will guide investigators in the use of various information sources and systems to investigate financial crimes, fraud and misrepresentation including:

- the use of certain data bases, law enforcement, US Department of Treasury FINCen, public records, banks and financial institutions, SAR and CTF reports, and other information sources
- planning and conducting the interviews of subjects / suspects
- analyzing financial ratios: averages and norms, understanding and determining net worth, identifying and documenting net worth, identifying and documenting money laundering methods and structuring schemes
- proper handling of sensitive case information.

Written Statement Evaluation:

Stress: we all experience it and it produces behaviors and influences the choices we make, some “positive” and some “negative” including how we describe an event verbally and in writing. The two premises offered in this module are that “everyone wants to tell you something” and “people mean exactly what they write”. We will explore how stress effects the written statement in notable ways including word choice, use of defensive time gaps, statement balance, inability to maintain commitment, changes in the writer’s reality and other stress related indicators through the examination of actual statements in exercises during the training.

Professional Report Development:

A report is one of the single most identifiable aspects of any investigator abilities. Each of us has read a report and made judgments concerning the professionalism and capabilities of the writer. The investigator’s report and notes are also one of the most common sources of cross-examination and defense tactics at hearings. This module will assist the investigator to prepare a report that will defeat the common defense approaches including “impeachment by report”, “opinion versus fact” and “if it’s not in your report it didn’t happen”. Investigators will learn to infuse logic into their report allowing the reader to follow the chronology more easily. They will also learn to use photography as a means of documentation and to prepare for the arguments it invites. Investigators will also discuss the issues surrounding the disposition of case notes and report drafts.

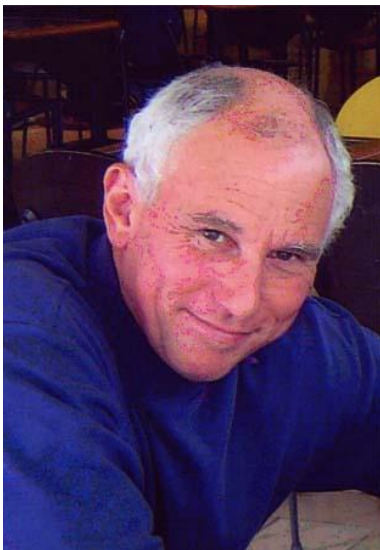
Investigator Safety:

Every year administrative and regulatory investigators are injured or killed while conducting routine tasks. Many do not give due consideration to the fact that they may be seen as a threat. What is a “routine” circumstance to the investigator is a potentially life-changing event to an individual facing sanctions. The investigator can become the focal point of desperation and anger. They can be seen as the person responsible for interfering with the individual’s ability to care for their family, to maintain a home, lifestyle and reputation. This module will familiarize the investigator with the myth of predictability, the practice of maintaining situational awareness, risk assessment, “planning to survive” and verbal de-escalation techniques.



Mike Ferjak

Mr. Ferjak is a criminal investigator with the Iowa Department of Justice-Office of the Attorney General. He has been involved with the law enforcement profession since 1973 and has served in positions ranging from patrol officer to Chief of Police. Since 1998 he has been assigned to the Area Prosecutions Division of the **Department of Justice**. In addition to general criminal cases, he has specialized in sexual predator cases for the past eight years. **Mike** is specially assigned as the **Department of Justice's** lead investigator to the Internet Crimes Against Children (ICAC) Task Force. **Mike** lectures internationally on investigative procedures and techniques and serves as an adjunct faculty member of the **Federal Law Enforcement Training Center (FLETC)**. He is a member of the **Association of Threat Assessment Professionals** and is an invited guest lecturer at **Drake University Law School** and several Iowa colleges and universities on the topics of domestic and sexual violence and related law enforcement issues. **Mike** also represents Iowa as a member of the **National Association of Attorneys General- Internet Working Group**.



Master of Ceremonies John Bishop

Mr. Bishop's International work with crime reduction has been rewarded with a Winston Churchill Fellowship in Europe and a Paul Harris Fellowship in the USA. A thirty-year police veteran with operational experience in the UK, Hong Kong, and across Europe, his specialist areas include counter terrorism search and closed circuit television. We are honored to welcome "The Bish" back to host the PNLTFA Conference again this year.

The 2015 PNLTFA Annual Conference
is being held at the
Olympia Red Lion Hotel.

Rooms are available for PNLTFA Members
at the State per Diem rate.
Contact the Red Lion at 360-943-4000
to make your reservations.

